

2 hr. meet - 12/20/70 (Wed) 103  
 Expect to get a dept. store. (Sut Bros of Phila)  
 Decide to do (I question it success).  
 Lincoln Park, Mass (W.H. Eamons) - Shopping Center  
 People's Outfitting Co. Mary Wainman to have 80,000 sq ft of  
 sales area. - expect to get 10,000 sq ft. - 20 yr lease. 1/2 hr.  
 Owners job - Kg. resp. for K work - 15 steel gr. bar flr. in cond.  
 74' x 150' - 1130  
 Sales est. at 330M. (several low) (from 300 to 350 M)  
 Est. cost 146M  
 1500 cars parking  
 Try for 86' x 150' (for est. 1300)  
 Rent - 15,000 min. plus 5% over 300 M.  
 OK. (Wainman) (J.B.H.) (2 Cents)  
 Columbus - Maceland Shopping Center (development)  
 in out N. High St., almost to Worthington (6500 sq ft)  
 Parking for 6000 cars.  
 Walgreens - Silver Mt. - Gray Drug store.  
 J.M.W. same size as ours (92' x 150')  
 Big Bear Mt. - 120' x 200'. (no variety basement)  
 G.C.P. (120' x 150')  
 Cost of 147M (constr.) - 86' x 150' = 1350' of store.  
 approved.  
 (disjuncted 11:45 to 3:15p)  
 3:15 - 4:30

59/1170 Grand Lapid  
 Combine + have 2714' of floor.  
 Do.

2 hr. meet - 12/20/70 (Wed) 104  
 Adrian, Mich. - Known.  
 Investment from 350M (BK) to 600M (3.8% + J.B.H.)  
 New store - 93' x 150' - 60 car parking - 30 steel flr. w/ steel flr.  
 gives 100' off. on partial second floor above.  
 Constr. cost 537M.  
 Total Investment 702M.  
 Anal. of 12/17/70 is in error.  
 Get new anal.

Pittsburgh - Warner Shelter property.  
 4197' of store. - 120' of front. - cost 2,100,000.  
 Sales est. figured at 3,325M (from 3,000M (2.8% + J.B.H.) to  
 3,800M (2.8% + J.B.H.)  
 On 3,325M vol. we would make 113.5M @ 3.4% net  
 Meigs Bros - Purchase land + building at 2100M - alter-  
 nation to present four story building basement + main floor  
 sales. New bldg. Diamond St. side provide 5000 sq ft.  
 for dist. off. - 2nd fl. space used.  
 Figures 792 per sq ft.  
 Declined

#779 Worcester, Mass. - New loc.  
 On sales of 420M we start out w/ loss of over 17M.  
 New anal. of 12/19/70.

Do you like men who use  
 cologne?  
 #630 - Royal Oak, Mich.  
 To enlarge restroom - 7000 (est).  
 C.E.H. to inspect, + report back.